First impressions can block objectivity, which can cause missed opportunities. Sometimes wanting to be “right” can take us in the wrong direction.

Watch this video: Blind Spots: Enhance Objectivity.

Discussion

• What concepts regarding halo/horns or confirmation bias were new to you?
• Do you agree with the idea that not all biases are bad? Why or why not?
• How can you manage the impact of first impressions on future interactions?
• How can having a “halo” bias set someone up for failure?
• How can you overcome a “horns” bias?
• In what types of situations might you be more likely to rely on confirmation bias? Why?

Resource https://www.ceoaction.com/resources/videos/